

### **Nine Dots Development Sub-Contracting Rationale:**

Nine Dots Development seeks at all times to provide the best possible curriculums, learning experiences and expert trainers to its learners. Quality of teaching and learning is incredibly important to us.

We have an appreciation for great learning, whether in ourselves or others and so when we recognise specialist provision, training, coaching or resources that sit externally to Nine Dots Development, we sometimes choose to collaborate with other organisations in order to bring the best possible programmes to our learners and to better meet the needs of employers.

When we look to develop new programmes in response to demand from our employers and the national economy; we sometimes choose to second experts from other organisations to give our provision extra quality and credibility as well as learn from them ourselves.

Currently Nine Dots Development sub-contracts small portions of our:

- Level 4 Sales Executive Apprenticeship – through the sub-contracting of some Sales Skills Masterclasses to Maguire Business Solutions Limited, experts and specialists in delivering sales skills workshops with over 20 years-experience. Using this expertise we are able to address a skills need within SME organisations that struggle to access high quality sale development programmes.